Northwestern Mutual

Total Lobbying Effort

Total Lobbying Expenditures

2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total
\$44,492.06	\$79,771.33	\$48,891.63	\$57,690.53	\$230,845.55

Total Hours Communicating

2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total
10.75	96.00	37.50	60.75	205.00

Total Hours Other

2013	2013	2014	2014	Total
January - June	July - December	January - June	July - December	
14.00	167.75	37.00	75.00	293.75

Hours Lobbied on Each Matter

Lobbying Effort On Legislative Bills And Resolutions

Senate Bill 384

2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total
	53.00 (20%)			53.00 (11%)

Assembly Bill 490

2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total
	53.00 (20%)			53.00 (11%)

Assembly Bill 373

2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total
	13.00 (5%)			13.00 (3%)

Assembly Bill 735

2013	2013	2014	2014	Total
January - June	July - December	January - June	July - December	
		15.00 (20%)		15.00 (3%)

Assembly Bill 736

Assembly bill 730	,			
2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total
		15.00 (20%)		15.00 (3%)

Senate Bill 581

2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total
		15.00 (20%)		15.00 (3%)

nate Bill 582				
2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total
		15.00 (20%)	7.00 (5%)	22.00 (4%)

Lobbying Effort On Budget Bill Subjects

Public Instruction	bublic Instruction: Choice, Charter and Open Enrollment				
2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total	
1.00 (5%)				1.00 (< 1%)	

ublic Instruction: General School Aids and Revenue Limits				
2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total
1.00 (5%)				1.00 (< 1%)

Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

Legislation to adopt National Association of Insurance Commissioners (NAIC) Insurer Receivership Model Act (IRMA) Section 711, regarding the qualified financial contracts of insurers.

2013	2013	2014	2014	Total
January - June	July - December	January - June	July - December	
3.71 (15%)				3.71 (< 1%)

raft of Life Claims Settlement Statute					
2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total	
2.48 (10%)				2.48 (< 1%)	

Development, drafting or introduction of a proposal relating to rules guiding long term care insurance producer compensation.

2013	2013	2014	2014	Total
January - June	July - December	January - June	July - December	
2.48 (10%)				2.48 (< 1%)

Development, drafting or introduction of an OCI technical bill, relating to regulation of insurance companies.

2013	2013	2014	2014	Total
January - June	July - December	January - June	July - December	
3.71 (15%)				3.71 (< 1%)

change to Wisconsin Statue 628.40 regarding agent terminations					
2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total	
1.24 (5%)				1.24 (< 1%)	

electronic proxy voting for mutual insurers

2013	2013	2014	2014	Total
January - June	July - December	January - June	July - December	
2.48 (10%)				2.48 (< 1%)

Development, drafting or introduction of a proposal relating to electronic proxy voting for mutual insurers

2013	2013	2014	2014	Total
January - June	July - December	January - June	July - December	
	13.19 (5%)			13.19 (3%)

Development, drafting or introduction of an OCI technical bill, relating to regulation of insurance companies.

2013	2013	2014	2014	Total
January - June	July - December	January - June	July - December	
	26.38 (10%)		101.81 (75%)	128.19 (26%)

Development, drafting or introduction of a proposal relating to rules guiding long term care insurance producer compensation

2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total
	26.38 (10%)			26.38 (5%)

Development, drafting or introduction of a proposal relating to legislation to adopt National Association of Insurance Commissioners (NAIC) Insurer Receivership Model Act (IRMA) Section 711, regarding the qualified financial contracts of insurers.

2013	2013	2014	2014	Total
January - June	July - December	January - June	July - December	
	13.19 (5%)	7.45 (10%)	13.58 (10%)	34.22 (7%)

Development, drafting or introduction of a proposal relating to proposed rule that would require life insurers to use the 2012 Individual Annuity Reserving Mortality Table (2012 IAR Table)

2013	2013	2014	2014	Total
January - June	July - December	January - June	July - December	
	13.19 (5%)			13.19 (3%)

Development, drafting or introduction of principle based reserves proposal

2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total
		3.73 (5%)	13.58 (10%)	17.31 (3%)

Proposed rule that would require life insurers to use the 2012 Individual Annuity Reserving Mortality Table (2012 IAR Table)

2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total
		3.73 (5%)		3.73 (< 1%)

Minor Efforts

(Time spent on matters each of which accounted for less than 10% of the organization's lobbying)

2013	2013	2014	2014	Total
January - June	July - December	January - June	July - December	
2 (10%)	26 (10%)			28.86 (5.79%)

Other Matters

Includes time spent on:

- Gubernatorial nominations
 Matters on which the organization made no lobbying communication

2013 January - June	2013 July - December	2014 January - June	2014 July - December	Total
3.71 (15%)	26.38 (10%)			30.09 (6.03%)